

## **SAP SCM - Demand Planning (APO-DP) course curriculum**

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### **Unit 1: Supply Chain Management: An Overview**

Supply Chain Management with SAP SCM

### **Unit 2: Interactive Planning**

Navigation in the Interactive Planning Table  
Additional Features of the Interactive Planning Table  
Collaborative Planning (Optional)

### **Unit 3: Forecasting**

Executing a Univariate Forecast  
Determining the Best Forecast Method  
Causal Analysis - Multiple Linear Regression  
Composite Forecast  
Consensus Based Forecasting (Optional)  
Forecast Alert Profile (Optional)

### **Unit 4: Lifecycle Planning**

Realignment  
Lifecycle Planning

### **Unit 5: Promotion Planning**

Promotional Planning

### **Unit 6: Mass Processing**

Mass Processing

### **Unit 7: InfoCubes**

SAP SCM Internal Business Warehouse

### **Unit 8: Demand Planning Configuration**

Planning Object Structure  
Characteristic Value Combinations  
Planning Areas  
Product Interchangeability  
Proportional Factors  
Version Management

### **Unit 9: Planning Books and Data Views**

Creating Planning Books and Data views  
Macros

### **Unit 10: Demand Planning Summary**

Generating and Activating Integration Models